Industrial Machinery

Update for Q4FY17 (i.e. Jan 1, 2017 to March 31, 2017)

BSE Scrip Code: 513709

Sept 13, 2017

| Equity Statistics | | | | | | |
|--------------------------|------------|---------|------------|--|--|--|
| Current Market Price | Rs. | | 156.7 | | | |
| 52 Week High/Low | Rs. | | 165.7/69.2 | | | |
| Market Capitalisation | Rs. Crores | | 96.4 | | | |
| Free Float | Rs. Crores | | 38.3 | | | |
| Dividend Yield | % | | 1.0 | | | |
| One Year Regression Beta | Times | | 1.0 | | | |
| DODAY I M | | 40 H mi | | | | |

BSE Volumes Trend - Average = 12.5 Thousand 200 150 100 50 12-Sep-16_Nov-16_12-Jan-17_12-Mar-17_12-Jul-17_2-Sep-17

220 200 180 160 140 120 100 80

Sensex

Shilp Gravures Ltd.

Relative Returns

| | Returns | | | | | | TIM | 214 | | OIM | | ΤI |
|---------------------------------|-----------------------------------|-----|-------|------------------|--------|---|-----|-------|----|-------|-----|----|
| | Absolute | | | | | 2 | 1% | 31% | 8 | 4% | 117 | 7% |
| | Rel. to Se | nse | X | | | 1 | 8% | 27% | 6. | 5% | 92 | 2% |
| | Shareholding Pattern | | | | | | | | | | | |
| | 100% - 80% - 60% - 40% - | | | | | | | | | | | |
| | 20% - | | | | | | | | | | | |
| | U% 1 | S | ep `1 | 6 ['] I | Dec `1 | 6 | Ма | ar`17 | J | un `1 | 7 | ' |
| ■ Promoter ■ DII ■ FII ■ Others | | | | | | | | | | | | |

Source: CARE, BSE and ACE Equity

Result analysis

Shilp Gravures Ltd.'s (SGL) Q4FY17, total income increased 5.72% yo-y to Rs.16.00crore. The company's EBITDA stood at Rs.91crore in Q4FY17 as against Rs.3.07 crore in Q4FY16. The company reported a net profit of Rs 1.70 crore in Q4FY17 as compared to net loss of Rs.1.95 crore in Q4FY16.

During FY17, the company reported 6.46% y-o-y rise in net sales to Rs.67.69 crore while during this period EBITDA decreased to 24.14% i.e. operating profit of Rs.16.34 crore. SGL reported net profit of Rs.6.74 crore during FY17 as compared to net profit of Rs.3.03 crore during FY16.

SGL is trading at 14.40 times 12 months adjusted BVPS as on Sept 13, 2017

| Annual financial snapshot | | | |
|---------------------------|-------|-------|-------|
| Income statement | FY14 | FY15 | FY16 |
| Net sales (Rs. crore) | 59.67 | 63.58 | 67.69 |
| Growth in net sales (%) | 6.50 | 6.55 | 6.46 |
| Per share data (Rs.) | | | |
| Adjusted BVPS | 72.68 | 76.17 | 87.12 |
| Diluted EPS* | 7.38 | 4.93 | 10.96 |
| Key financial ratios | | | |
| EBITDA margin (%) | 24.36 | 24.83 | 24.14 |
| Adjusted PAT margin (%) | 7.61 | 4.77 | 9.95 |
| RoCE (%) | 13.79 | 11.91 | 17.08 |
| RoE (%) | 10.51 | 6.62 | 13.42 |
| Net debt to equity | 0.33 | 0.08 | 0.10 |
| Interest coverage (times) | 3.86 | 4.16 | 10.51 |

Source: BSE, ACE Equity and CARE Research



Shilp Gravures Ltd.



| Quarterly financials | Q4 FY17 | Q4 FY16 | Q3 FY17 | Growth | Growth |
|-------------------------------|---------|---------|---------|-----------|-----------|
| Income statement (Rs. crore) | | | | Y-o-Y (%) | Q-o-Q (%) |
| Total income | 16.00 | 15.13 | 14.45 | 5.72 | 10.75 |
| Net sales | 15.69 | 15.14 | 14.24 | 3.67 | 10.20 |
| EBITDA | 3.91 | 3.07 | 2.16 | 27.23 | 81.17 |
| Depreciation and amortisation | 1.48 | 1.48 | 1.63 | 0.14 | (8.80) |
| EBIT | 2.42 | 1.59 | 0.53 | 52.45 | 356.50 |
| Interest | 0.20 | 0.35 | 0.25 | (44.07) | (22.05) |
| PBT | 2.53 | -1.53 | 0.48 | NM | 423.55 |
| Ordinary PAT | 1.70 | -1.95 | 0.39 | NM | 334.44 |
| Adjusted PAT | 1.70 | 0.82 | 0.39 | 108.96 | 334.44 |
| Per share data (Rs.) | | | | | |
| Diluted EPS* | 2.77 | 1.33 | 0.64 | 108.96 | 107.91 |
| Profitability ratio (%) | | | | | |
| EBITDA margin | 24.89 | 20.28 | 15.14 | | |
| Adjusted PAT margin | 10.64 | 5.39 | 2.71 | | |

Source: BSE, ACE Equity and CARE Research

| Peer comparison | | Quarter en | ded March 31, 2017 | |
|------------------------------|--------|------------|--------------------|--------|
| Income statement (Rs. crore) | SGL | CIL | SCBL | KPTL |
| Total income | 16.00 | 1318.62 | 22.89 | 20.53 |
| Net sales | 15.69 | 1267.55 | 22.73 | 20.44 |
| EBITDA | 3.91 | 170.01 | 2.25 | -0.75 |
| Ordinary PAT | 1.70 | 158.46 | 0.14 | 2.58 |
| Adjusted PAT | 1.70 | 158.46 | 0.14 | -3.18 |
| Per share data (Rs.) | | | | |
| Diluted EPS* | 2.77 | 5.72 | 0.12 | NM |
| Growth (Y-o-Y) (%) | | | | |
| Growth in total income | 5.72 | 10.67 | 20.29 | 1.73 |
| Growth in net sales | 3.67 | 11.02 | 22.89 | 1.79 |
| Growth in EBITDA | 27.23 | -4.92 | -24.07 | NM |
| Growth in adjusted PAT | 108.96 | -5.12 | -68.71 | NM |
| Growth in EPS* | 108.96 | -5.12 | -68.71 | NM |
| Profitability ratio (%) | | | | |
| EBITDA margin | 24.89 | 13.41 | 9.88 | -3.67 |
| Adjusted PAT margin | 10.64 | 12.02 | 0.60 | -15.49 |
| Valuation ratios (Times) | | | | |
| Price/EPS (P/E) (TTM) | 14.40 | 34.95 | 61.19 | NM |

Source: BSE, ACE Equity and CARE Research

Note: CIL: Cummins India Ltd., SCBL: Somi Conveyor Beltings Ltd., KPTL: Kulkarni Power Tools Ltd.

NM: Non Meaningful



Shilp Gravures Ltd.



DISCLOSURES

Each member of the team involved in the preparation of this research report, hereby affirms that there exists no conflict of interest that can bias the research on the company.

DISCLAIMER

Please refer to our detailed disclaimer mentioned on the last page of the initial report on this company.

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Head Office: 4th Floor Godrej Coliseum, Off Eastern Express Highway, Somaiya Hospital Road, Sion East, Mumbai – 400 022. Tel: +91-22-67543456 | Fax: +91-22-67543457 | www.careratings.com |

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